

Message Text

UNCLASSIFIED

PAGE 01 ZAGREB 00913 041551Z

66

ACTION EUR-06

INFO OCT-01 ISO-00 EB-06 RSC-01 DRC-01 /015 W

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R 041333Z OCT 74

FM AMCONSUL ZAGREB

TO USDOC WASHDC

INFO SECSTATE WASHDC 2740

AMEMBASSY BELGRADE

UNCLAS ZAGREB 0913

E.O. 11652: N/A

TAGS: BEXP, YO

SUBJECT: PRODUCT OPPORTUNITY: GM DIESEL SALES

REF: STATE 200922

1. REPRESENTATIVE FIRM "VELEBIT" (GM AGENT) REPORTS THAT DIESEL ENGINE SALES PROGRAM NOW MOVING AHEAD WITH FUNDS SECURED IMPORT DOLS 800,000 WORTH ENGINES OF WHICH ORDERS FOR DOLS 550,000 ALREADY PLACED. FIRM RECEIVED OFFERS BOTH FOR DIRECT DELIVERY FROM US AND VIA GM SUISSE AND DETERMINED THAT LATTER OFFERED MORE FAVORABLE PRICE.

2. "VELEBIT" OPTIMISTIC CONCERNING LONG-TERM PROSPECTS GM SALES. REPRESENTATIVE OBSERVED THAT "GETTING STARTED" ALWAYS MOST DIFFICULT; HE EXPRESSED GRATITUDE FOR FACILITATIVE EFFORTS USG.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 04 OCT 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974ZAGREB00913
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740282-0002
From: ZAGREB
Handling Restrictions: n/a
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Legacy Key: link1974/newtext/t19741070/aaaachqq.tel
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Reference: STATE 200922
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Review Authority: golinofr
Review Comment: n/a
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Review Event:
Review Exemptions: n/a
Review History: RELEASED <04 NOV 2002 by ReddocGW>; APPROVED <04-Nov-2002 by golinofr>
Review Markings:

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30 JUN 2005

Review Media Identifier:
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Status: NATIVE
Subject: PRODUCT OPPORTUNITY: GM DIESEL SALES
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To: COM
Type: TE
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